



**b.telligent**  
smart data. smart decisions.

# Company Presentation

## Our vision



We make our customers in Europe winners of digital transformation and data economy.



# Our mission

In the **world of data** b.telligent finds and leverages hidden **potentials**. By developing **intelligent solutions**, we enable our customers to consistently **operationalize** this knowledge.

We use **trend-setting technologies**, business understanding and **passion for data** to make our **customers more successful**.

What distinguishes us is a corporate culture of **trust and appreciation**, the **expertise and integrity** of our **employees** and a **network of strong partners**.





# b.telligent in a nutshell

### Industries & customers in the DACH area

<b>Telecommunication</b> 	<b>Financial Services</b> 	<b>Media &amp; Entertainment</b> 
<b>Retail</b> 	<b>Automotive</b> 	<b>Insurance</b> 
<b>Energy</b> 	<b>Manufacturing</b> 	<b>Consumer Products</b> 

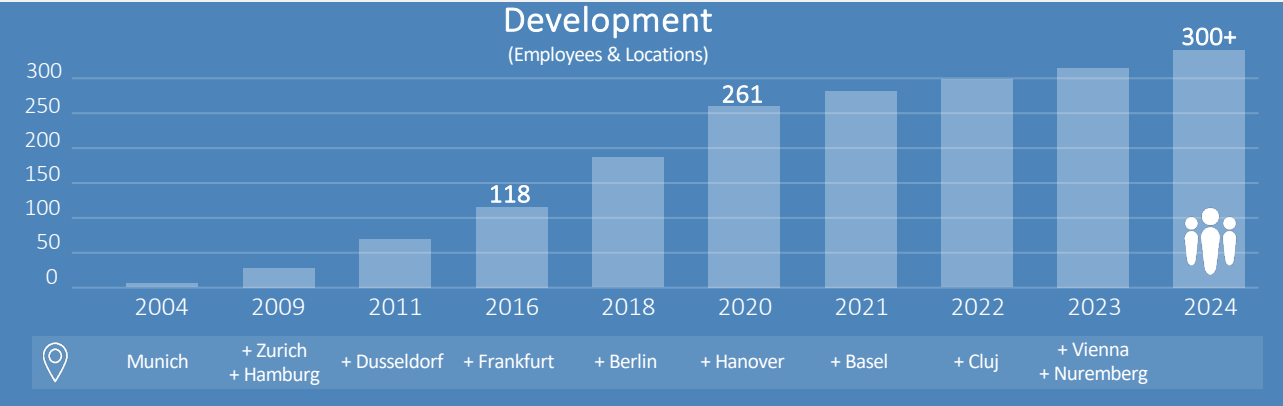
- ### Topics
- Data Strategy
  - Data Governance
  - Analytics and data platforms
  - Big Data
  - Cloud
  - Data Science AI/ML
  - Visual Analytics
  - Business Intelligence
  - Performance Management
  - Customer Engagement

### Range of Services

- Check
- Design
- Build
- Run
- Optimize

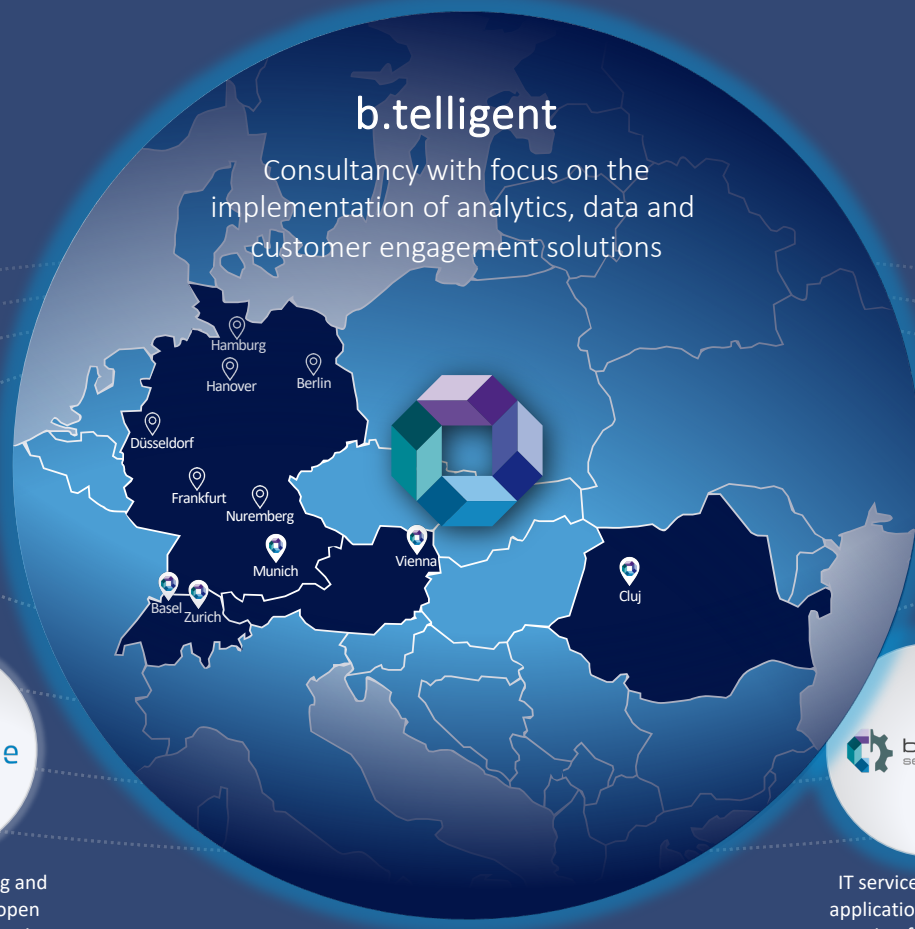
### Partners

- aws
- databricks
- Google
- IONOS by 1&1
- Microsoft Solutions Partner
- SAP
- snowflake
- + 50 partners





# The b.telligent universe



Specialist in development and marketing of metadata solutions

**emos**

Provider of an analytical, AI-based B2B platform for retailers and their suppliers

**SYNABI**

**zeitgaist**

Resource management platform for professional services

**Crosswind**  
UNLOCK THE WHERE

Specialist for location intelligence, analysis of geographic information and optimization of geo and address data

**Stackable**

Specialist for building and operating scalable open source data and streaming infrastructures

**MYCOM**  
Member of the b.telligent Group

Specialist for Customer Experience, CRM & Salesforce

Consultancy with focus on data modeling, data vault and DWH automation

**DÖRFFLER PARTNER**

**b.telligent services**

IT service provider for application support and operation for customers of the b.telligent Group

**Berlin Bytes**

Specialist for software development and UX design



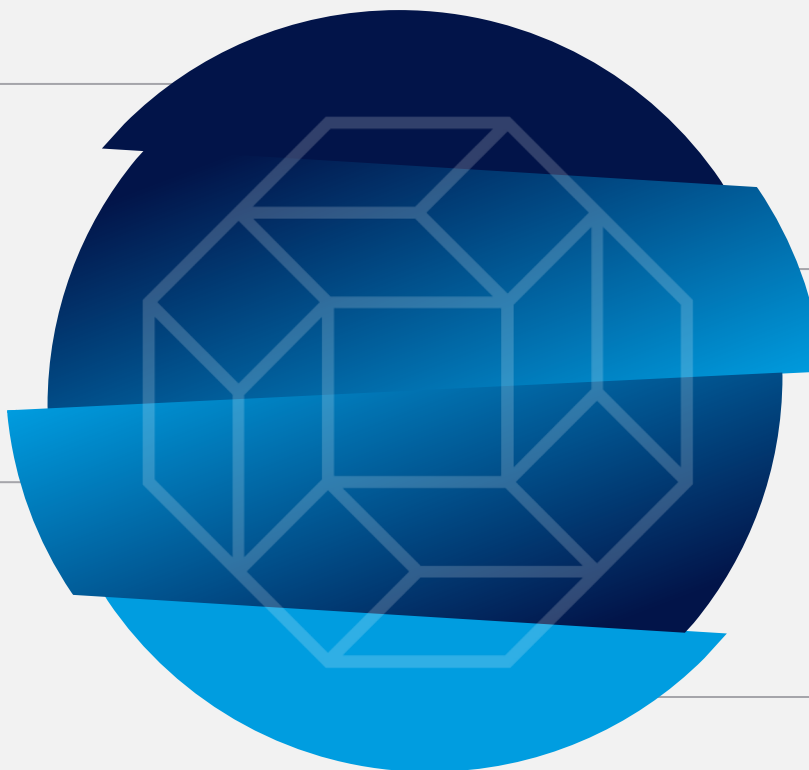
# What makes us different – our DNA

## Independent

- owner-managed
- no financial investors
- technology independent

## Focus

- specialized in holistic BI approach
- expert for Customer Engagement
- incubator for data-driven business models



## Technology

- wide technology range (front- and backend)
- pioneer for new technologies in Europe

## Network

- sustainable customer relationships
- large partner network
- growing data and analytics community

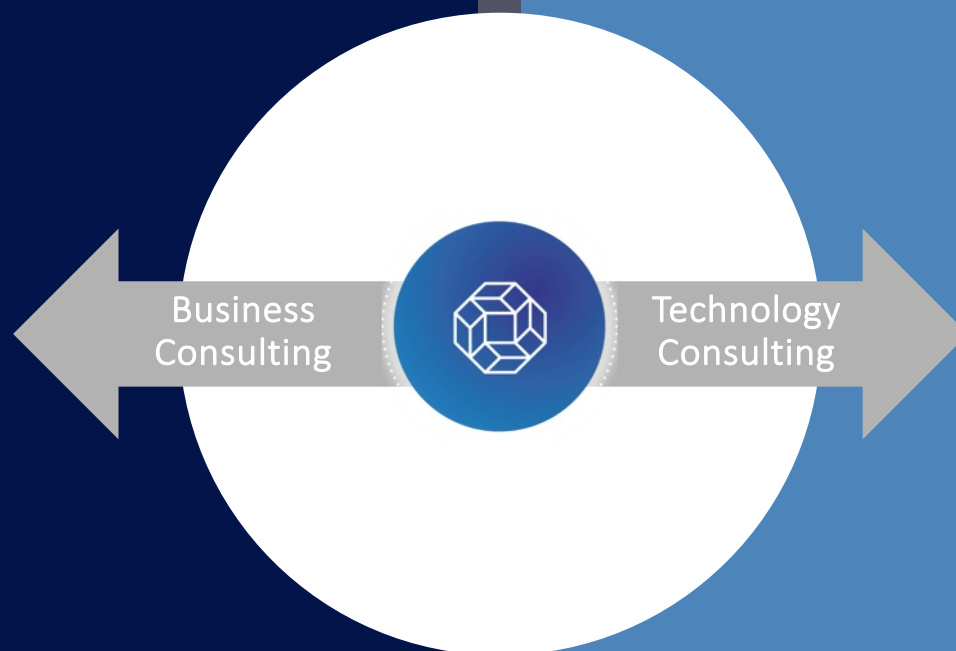




# Interdisciplinary positioning

## Business

- Data/Analytics
- Marketing
- Sales
- Customer service
- Finance & Controlling
- Risk management
- E-Commerce & Portals
- Management



## IT

- Evaluation/PoC
- Conception
- Architecture
- Agile development
- DevOps
- IT-Security
- GDPR
- IT operations





# Our added value for customers

## Check



- Workshops
- Quick Checks
- Assessments
- Audits
- Strategy consulting

## Design



- Architecture consulting
- Cloud consulting
- License consulting
- Tool evaluation
- Conception
- PoCs

## Build



- MVPs
- Agile development
- Data integration and migration
- Data and Analytics platforms
- Project and Test management

## Run



- Managed Services
- Application Support
- Interim management

## Optimize



- Expert support
- Coaching
- Training



# Our core competencies

## New and additional Business and CRM-Marketing

(Customer Data)

- Customer data architectures and platforms
- Omnichannel marketing automation
- Next best activity/action
- Customer personalization and individualization
- Customer & web analytics
- AI/ML scoring models
- GDPR compliant data management

## Business planning and control

(Business Data)

- Data strategy and data governance
- Management and planning of corporate and specialist departments
- Monitoring, reporting and analytical optimization of business processes
- Solutions to minimize risks and to fulfill internal, external or legal requirements

## Information and Data management

(Machine Data)

- Integration, processing and preparation of mass data (Big Data) for analytical issues
- Design, development and optimization of analytics and data solutions/platforms
- Analytics and data architectures for on-premise, public/private cloud and hybrid infrastructures



# Organization in Competence Center



b.telligent  
Austria

Alfred  
Haidenbauer



b.telligent  
Basel

Sandro von Ins  
Caspar von  
Stülpnagel



b.telligent  
Romania

Titus Mic  
Bianca Novac



b.telligent  
Zurich

Klaus Blaschek



Analytics  
Engineering &  
Visualization

Olaf Bowe



Azure Platform  
Solutions

Matthias Nohl



BI & Academy

Katharina Moltz



Big Data &  
CloudOps

Frank Schmidt



Business Data  
Solutions

Stefan Kersten



Customer  
Engagement  
& MarTech

Laurentius Malter



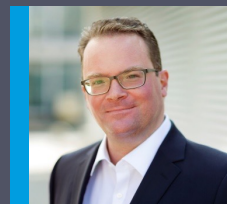
Data Strategy  
& Governance

Dr. Jörg  
Westermayer



Data  
Integration  
& Architecture

Helene Fuchs  
Pia Ehrnlechner



Data Science  
& AI

Dr. Sebastian  
Petry



Enterprise  
Reporting

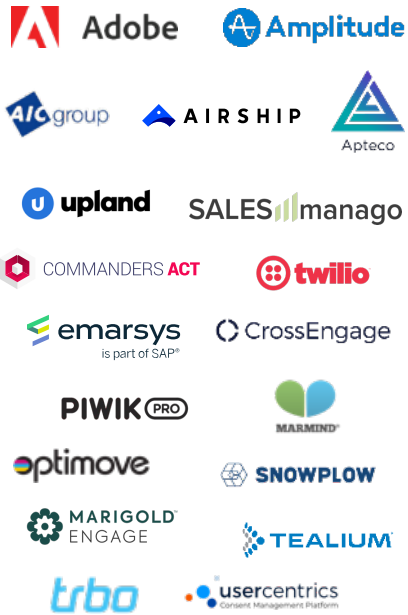
Christian Niembs



Project  
Management  
& Methods

Markus Grünwald

# Our partner network and technology expertise



Customer Engagement



Visual Analytics



Data Management



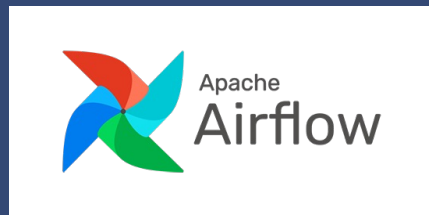
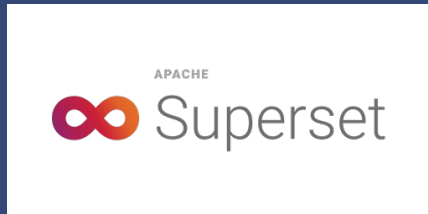
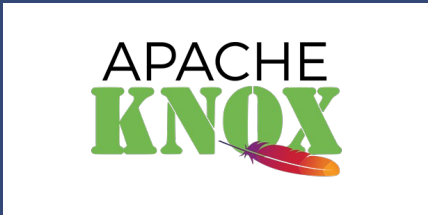
Data Science  
AI/ML



Cloud/PaaS

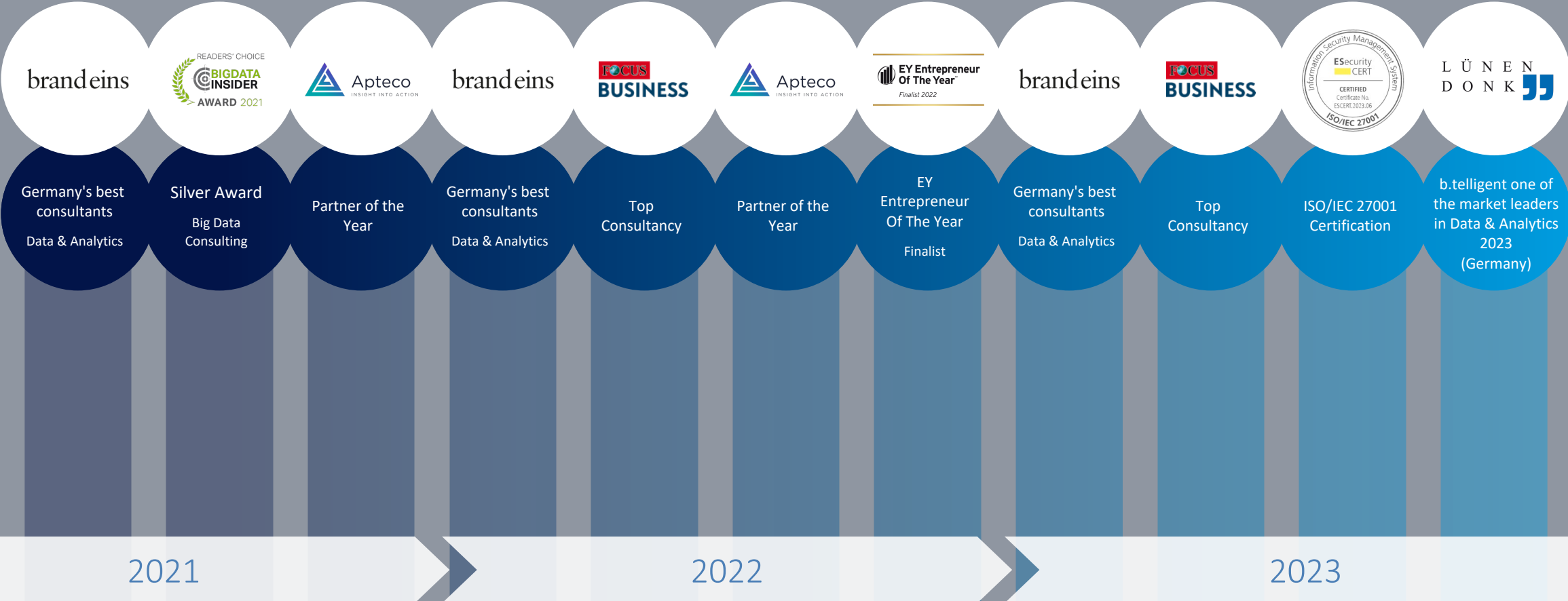


# Our open source expertise



...

# Our awards and certifications as...





# Our employer awards & memberships



kununu

since 2014

Seal of approval for ranking as good employer at kununu.com



UN Global  
Compact

since 2017

Member



Great Place  
to Work

since 2020



# Taking responsibility

b.telligent employees donate to various projects at Christmas

Fundraising for emergency aid in Ukraine



b.telligent company forest supports smallholders in Cameroon



b.telligent offsets CO2 emissions

Fundraising campaign for flood victims in Germany



Free consultation for SOS Children's Villages



Removal of plastic in rivers and oceans







World of Data  
06/06/2024 Munich

# - the Event Highlight



More than 850 participants from CRM, marketing, analytics & IT



30 lectures +16 breakouts +4 workshops



Diversity of topics: Cloud Warehousing, Customer Engagement, MarTech, Visualization, Data Science and more



2 Keynotes



Networking & exchange of ideas



Exciting discussions From experts for experts

## Excerpt from the program

COMMERZBANK

HSE Kreditpartner

baur. DFL DIGITAL SPORTS

OTTO Miele

ProSiebenSat.1 Media SE



Don't waste any time and get a 10% discount!  
Enter the following discount code  
"worldofdata10" when placing your order.

## Premium partners on site (excerpt)



## Location

Paulaner am Nockherberg  
Hochstraße 77  
81541 Munich  
www.paulaner-nockherberg.com



www.worldofdata.de



# About b.telligent

## smart data. smart decisions.

b.telligent is a technology-independent consultancy specializing in analytics and data management.

With over 300 employees at eleven locations in Germany, Austria, Romania and Switzerland, b.telligent supports companies in all projectphases, from strategy and analysis, to design and implementation, right through to operational management and continued development of the solution. The company's services are focused on the optimization of business processes and customer/supplier relationships.

In 2023 – for the eighth time – the business magazine brandeins Wissen voted b.telligent one of Germany's best consultants in the "Data Analytics & Big Data" category.

FOCUS Business also selected b.telligent in 2023 for the third time as one of the top consultants in the fields of analytics & big data, digitalization, IT consulting and IT implementation, as well as for numerous industries, including automotive, banking and private equity, as well as retail (incl. e-commerce) and insurance.

